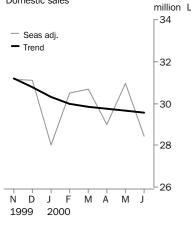


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) THURS 3 AUG 2000

Australian produced wine

Domestic sales



JUNE KEY FIGURES

TREND ESTIMATES	Jun 2000 '000 L	% change May 2000 to Jun 2000	% change 5 Jun 1999 to Jun 2000
Australian produced wine			
Domestic wine sales	29 542	-0.4	-3.5
White table wine sales	15 204	-1.4	-5.5
Red and rosé table wine sales	9 468	-0.5	3.6
SEASONALLY ADJUSTED	Jun 2000 '000 L	% change May 2000 to Jun 2000	% change o Jun 1999 to Jun 2000
SEASONALLY ADJUSTED		May 2000 to	o Jun 1999 to
		May 2000 to	o Jun 1999 to
Australian produced wine	'000 L	May 2000 to Jun 2000	o Jun 1999 to Jun 2000

JUNE KEY POINTS

TREND ESTIMATES

- The trend estimate for total domestic sales of Australian produced wine fell for the ninth consecutive month in June 2000. At 29.5 million litres, the estimate was 0.4% lower than May and 3.5% lower than June 1999. The trend estimate for white table wine has fallen for the ninth consecutive month and for red/rosé table wine for the fifth consecutive month.
- The trend estimate for white table wine fell 1.4% during June 2000 while the estimate for red/rosé table wine fell 0.5%.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total domestic sales of Australian produced wine was 28.4 million litres, down 8.2% on May and 9.8% on June 1999.
- The seasonally adjusted estimate for white table wine was down 12.4% on May 2000 while the estimate for red/rosé table wine fell 5.8%.

ORIGINAL ESTIMATES

- In original terms, 28.8 million litres of Australian produced wine was sold domestically during June 2000, down 2.0% on May and 3.2% on June 1999.
- For the 1999-2000 financial year a record 369.3 million litres of wine was sold, an increase of 6.0% on last years record level, with growth in red/rosé table wine accounting for 71.5% of the total increase.
- Record sales of table wine were recorded for the year 1999-2000. Sales of fortified wine, vermouth and brandy fell from the previous year while sparkling wine sales remained steady overall with bottle fermented wine sales lower and bulk fermented wine sales higher than the previous year.
- For further information about these and related statistics, contact Helen Shannon on Adelaide
 08 8237 7420 or the National Information Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES	ISSUE	RELEASE DATE
	July 2000	5 September 2000
	August 2000	4 October 2000
	September 2000	3 November 2000
	October 2000	4 December 2000
	November 2000	10 January 2001
	December 2000	5 February 2001
	• • • • • • • • • • • • • • • • • • • •	•••••
CHANGES IN THIS ISSUE	There are no changes in this issue.	
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •

Dennis Trewin Australian Statistician TABLE WINE, GLASS CONTAINER < 2 LITRES The June trend estimate for white table wine in glass containers less than 2 litres fell by 0.6% on June 1999 but has increased 21.3% on June 1997. Sales of red/rosé table wine in glass containers less than 2 litres recorded growth of 8.9% on June 1999 and 53.9% since June 1997.

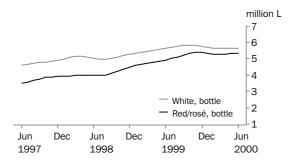
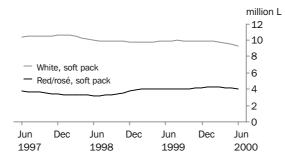


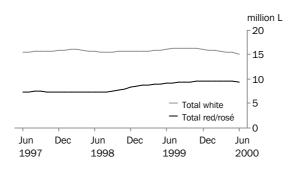
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in June for white table wine in soft packs fell 6.2% since June 1999 and 11.0% since June 1997. The June trend estimate for Australian product in red/rosé soft packs fell 0.6% on June 1999 but has risen 8.5% since June 1997.



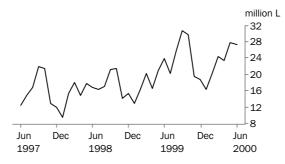
TOTAL WHITE AND RED/ROSÉ TABLE WINE

The June trend estimate for domestic sales of total white table wine has fallen 5.5% since June 1999 and by 1.6% since June 1997. The trend estimate for total red/rosé table wine has increased by 3.6% since June 1999 and by 28.2 % since June 1997.



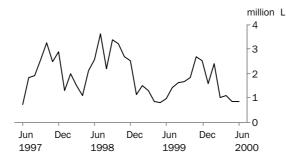
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data shows slight falls in both quantity and value of wine exported in June (down 0.9% and 0.3% respectively) although both were higher than June 1999 (up 14.5% and 20.4% respectively). Wine exports in 1999-2000 were at record levels in both quantity terms (284.6 million litres) and value terms (\$1,371 million). The quantity of wine exported was 31.7% higher than the previous year and the value was 28.4% higher while the average value per litre fell slightly from \$4.94 in 1989-99 to \$4.82 in 1999-2000.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for June shows that 0.8 million litres of wine was imported, down 12.7% on June 1999. For the 1999-2000 financial year 19.6 million litres of wine worth \$113.9 million was imported. This is a fall of 19.2% in quantity but an increase in value of 11.1% over the previous year, raising the average value of imported wine to \$5.81 per litre.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the 1999-2000 financial year shows that wine available for consumption in Australia rose by 4.4% on 1998-99. An increase of 6.0% in domestic sales of Australian produced wine was partly offset by a 19.2% fall in imported product. Total disposals of Australian produced wine increased by 15.8% over the same period driven by a 31.7% rise in export volume.

	A	B	A + B	C	A + C
	Domestic sales	Wine imports	Wine	Exports of	Total disposals
	of Australian	cleared for	available	Australian	of Australian
	produced	home	for	produced	produced
	wine	consumption	consumption	wine	wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1997–1998	338 814	25 622	364 436	192 404	531 218
1998–1999	348 349	24 255	372 604	216 149	564 498
1999–2000	369 271	19 607	388 878	284 611	653 882
June Qtr 1999	88 471	2 607	91 078	61 413	149 884
June Qtr 2000	84 369	2 821	87 190	78 551	162 920

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DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

TABLE-WHITE WINE...... TABLE-RED AND ROSÉ WINE......

	Total wine	Glass Iess than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • •	• • • • • • • • • • •	•••••				• • • • • • • • • •		• • • • • • • • • • •	• • • • • • • •
				ORIGINA	L				
1997-1998 1998-1999 1999-2000	338 814 348 349 369 271	59 352 63 354 69 371	125 269 117 954 118 409	4 888 7 000 5 260	189 512 188 310 193 042	46 746 53 713 63 469	41 295 44 564 49 806	868 811 778	88 909 99 088 114 053
1998-1999									
June	29 789	4 812	9 787	340	14 939	5 285	4 874	22	10 182
1999-2000	22.450	E CCO	0.971	270	15,000	6 501	F 004	37	11 650
July August	32 459 30 285	5 660 5 454	9 871 9 637	370 409	15 900 15 500	6 521 5 507	5 094 4 557	48	11 652 10 112
September	30 285 31 728	5 801	9 973	409 562	15 500	5 477	4 557	48	9 689
October	35 588	6 635	10 897	528	18 060	5 667	4 201	71	9 939
November	38 501	7 549	10 838	783	19 170	6 306	4 330	194	10 831
December	41 409	8 293	12 351	806	21 451	5 522	4 744	78	10 344
January	16 444	3 481	5 935	385	9 802	2 530	1 928	47	4 505
February	26 343	5 109	10 115	327	15 551	4 224	3 552	38	7 813
March	32 145	6 243	11 824	317	18 384	5 315	4 603	67	9 984
April	26 148	5 143	8 744	146	14 033	4 778	3 661	24	8 463
May	29 399	5 236	9 389	323	14 948	5 710	4 411	46	10 167
June	28 822	4 767	8 835	304	13 906	5 912	4 555	87	10 554
• • • • • • • • • • • •	• • • • • • • • • • •	•••••		SEASONALLY AI		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	•••••
1998-1999			•	SLASONALLI AI	JJUSILD				
June	31 520	5 899	10 180	n.a.	16 544	5 088	4 179	n.a.	9 404
1999-2000									
July	28 102	5 452	9 287	n.a.	15 077	4 691	3 820	n.a.	8 551
August	32 046	5 771	10 346	n.a.	16 863	5 010	4 285	n.a.	9 440
September	31 529	5 895	10 096	n.a.	16 588	5 312	3 912	n.a.	9 298
October	32 932	5 899	10 426	n.a.	16 929	5 487	4 236	n.a.	9 749
November	31 133	6 054	9 276	n.a.	15 848	5 584	4 042	n.a.	9 586
December	31 078	5 835	9 956	n.a.	16 272	5 204	4 323	n.a.	9 464
January	28 011	5 291	9 537	n.a.	15 324	5 151	3 917	n.a.	9 135
February	30 481	5 735	10 343	n.a.	16 114	5 673	4 375	n.a.	9 976
March	30 675	5 768	10 376	n.a.	16 304	5 354	4 704	n.a.	9 784
April May	29 001 30 974	5 524	9 195	n.a.	15 084	4 717	3 928	n.a.	9 237 9 764
June	30 974 28 429	5 895 5 416	9 991 8 636	n.a. n.a.	16 290 14 273	5 661 5 442	4 222 3 832	n.a. n.a.	9764 9201
• • • • • • • • • • • •					•••••				
1009 1000				TREND ESTIN	IATES				
1998-1999 June	30 598	5 661	9 922	n.a.	16 093	4 937	4 080	n.a.	9 141
1999-2000	20,290	3 001	5 522	11.0.	10 093	+ 551	- 000	a.	5 141
July	30 932	5 736	9 966	n.a.	16 239	5 027	4 077	n.a.	9 226
August	31 262	5 806	9 988	n.a.	16 366	5 124	4 077	n.a.	9 296
September	31 453	5 848	9 969	n.a.	16 412	5 224	4 074	n.a.	9 364
October	31 449	5 860	9 946	n.a.	16 388	5 329	4 095	n.a.	9 445
November	31 180	5 830	9 923	n.a.	16 280	5 394	4 139	n.a.	9 519
December	30 749	5 775	9 922	n.a.	16 141	5 401	4 198	n.a.	9 571
January	30 283	5 714	9 929	n.a.	15 999	5 360	4 247	n.a.	9 586
February	29 959	5 666	9 915	n.a.	15 877	5 312	4 268	n.a.	9 582
March	29 828	5 646	9 852	n.a.	15 766	5 296	4 252	n.a.	9 575
April	29 746	5 638	9 714	n.a.	15 612	5 305	4 204	n.a.	9 551
May	29 655	5 627	9 537	n.a.	15 427	5 328	4 138	n.a.	9 512
June	29 542	5 627	9 306	n.a.	15 204	5 374	4 054	n.a.	9 468
• • • • • • • • • • • •		ulu 1000 -		• • • • • • • • • • • • • •	(h) 0-4	• • • • • • • • • • • • • •	• • • • • • • • • • •		•••••
		uly 1998, data wa under. See Explar	as collected for gl natory Note 3.	ass containers 1	(b) Soft pack otherwise.	containers include	e all collapsible p	acks, plastic or	
			ankers, cans and over. Prior to Jul	rigid containers, y 1998, data was					

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DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Flavoured(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
Period	000 L	000 L	000 L	000 L	000 L	000 L	000 L	000 L ai
•••••	• • • • • • • • • • •	•••••	•••••	•••••	•••••	• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • •
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974
1998-1999	287 398	23 920	20 292	12 325	1 447	2 141	824	905
1999-2000	307 091	22 991	18 220	14 352	3 514	2 352	754	837
1998-1999								
June	25 121	2 518	958	889	87	183	32	81
1999-2000								
July	27 552	2 396	1 269	896	n.p.	226	n.p.	69
August	25 612	2 062	1 264	860	n.p.	182	n.p.	73
September	26 025	1 781	1 870	1 559	260	171	62	74
October	27 999	1 755	2 857	2 230	430	204	114	72
November	30 000	2 083	3 169	2 515	460	235	38	40
December	31 795	2 367	3 640	2 800	537	234	37	177
January	14 306	867	560	280	195	152	84	51
February	23 364	1 444	617	401	218	163	137	63
March	28 368	1 717	851	663	323	192	31	43
April	22 495	1 663	797	724	256	153	60	52
May	25 115	2 342	701	762	234	218	28	43
June	24 460	2 514	625	662	231	222	108	81

n.p. not available for publication

(a) Spritzig table wines are included with table wine.

(b) Includes wine cocktails, marsala, aperitif and tonic wines.

(c) Quantities on which excise duty was paid.



DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
•••••		• • • • • • • • • • • • • • •		•••••	•••••	• • • • • • • • • •
1997-1998	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
1998-1999	2 792	5 226	465	7 906	7 532	23 920
1999-2000	2 549	5 008	341	7 796	7 293	22 991
1998-1999						
June	270	504	42	857	845	2 518
1999-2000						
July	272	582	44	823	675	2 396
August	195	401	30	693	743	2 062
September	196	404	27	617	536	1 781
October	208	398	30	592	527	1 755
November	232	543	25	652	632	2 083
December	284	672	35	635	741	2 367
January	116	177	14	277	282	867
February	152	224	15	525	529	1 444
March	174	339	25	688	490	1 717
April	177	300	28	628	529	1 663
May	288	485	33	813	722	2 342
June	255	483	35	853	887	2 514

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.



IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE & BRANDY

	WINE TYPE			TOTAL WINE		BRANDY		
	Table	Fortified	Sparkling	Other	Quantity	Value (a)	Quantity	Value
Period	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L al	\$'000
• • • • • • • • • • • • •				• • • • • • • • •		• • • • • • • • • • •		
			IMPC)RTS(b)(c)				
1997-1998	21 447	135	2 996	1 044	25 622	92 926	661	7 861
1998-1999	20 136	92	2 915	1 113	24 255	102 498	598	7 528
1999-2000	13 219	685	3 827	1 876	19 607	113 866	577	7 328
1998-1999								
April	536	10	187	107	840	6 012	49	553
May	543	10	150	102	805	5 609	50	622
June	647	10	195	110	962	6 499	50	617
1999-2000								
July	1 009	66	248	100	1 423	8 083	47	499
August	1 149	92	229	158	1 628	9 099	58	736
September	918	70	443	233	1 664	11 256	53	633
October	1 162	39	478	148	1 827	13 318	47	590
November	1 622	44	832	196	2 693	16 372	42	487
December	1 642	77	531	268	2 519	18 362	89	1 289
January	1 244	50	192	r 114	r1 599	r5 963	45	540
February	1 959	39	r 259	149	r2 406	r8 247	33	588
March	670	52	156	148	1 026	6 131	37	519
April	764	71	140	133	1 108	5 797	42	438
May	564	53	162	r94	r 873	r6 005	36	392
June	516	31	158	136	840	5 234	49	617
•••••	• • • • • • • • • • • •	•••••	•••••	••••	•••••		•••••	• • • • • • •
			EXI	PORTS(d)				
1997-1998	183 024	2 505	6 110	764	192 404	873 847	26	385
1998-1999	206 287	2 244	6 937	681	216 149	1 067 979	24	246
1999-2000	272 520	2 286	9 088	717	284 611	1 371 475	19	292
1000 1000								
1998-1999 April	15 903	129	303	163	16 498	84 673	1	14
May			572	103				14
June	20 126 22 781	208 167	1 031	10	20 922 23 993	103 325 107 234	2 3	24
1999-2000	22 701	107	1 031	14	23 993	107 234	5	24
July	19 189	153	930	93	20 364	97 915	1	37
August	24 246	190	1 352	93 176	25 962	124 285	5	22
September	29 218	248	1 294	26	30 786	143 734	1	9
October	28 254	172	1 396	45	29 867	139 388	2	40
November	r18 621	260	586	41	r19 507	r90 895		40
December	18 276	200 194	334	20	18 824	91 606	2	24
January	15 919	83	252	20 47	16 300	75 390	5	32
February	19 586	268	263	47	20 162	105 437		5
March	23 776	208	203	45 26	24 286	120 506	1	26
April	r22 723	150	362	117	r23 352	r123 742		20
May	r25 962	r 170	r1 541	r 57	r27 731	r129 474	1	1 17
June	26 752	191	500	25	27 468	129 102	1	68
20110	20102			20	21 100	120 102	±	00

r figure or series revised since previous issue

(a) See Explanatory Notes 5 and 6.

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(c) Imports cleared for home consumption, see Explanatory Note 4.

(b) Due to change in the Customs Tariff codes implemented in July 1999, the wine type categories are not necessarily comparable with earlier data.

(d) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, June 2000

	WINE TYPE	TOTAL WINE				
	Table	Fortified	Sparkling	Other	Quantity	Value (c)
Country/Region	L	L	L	L	L	\$'000
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • • • • • •		•••••		••••
New Zealand	1 368 141	26 112	35 531	720	1 430 503	4 814
Papua New Guinea	64 739	611	702	—	66 052	117
Vanuatu	22 658	—	630	—	23 288	63
Total Oceania and Antarctica (a)	1 498 712	27 069	40 333	720	1 566 834	5 299
France	627 684	_	_	_	627 684	1 000
Germany, Federal Republic of	1 488 433	900	3 095	—	1 492 428	6 118
Ireland	654 913	_	12 906	_	667 819	3 638
Netherlands	1 127 239	1 800	13 896	_	1 142 935	4 524
Sweden	457 049	_	23 238	_	480 287	1 842
United Kingdom	13 001 178	68 470	309 330	1 987	13 380 964	57 685
Total European Union	17 892 326	95 170	375 808	1 987	18 365 291	77 305
Norway	204 510	_	7 340	_	211 850	859
Switzerland	830 665	_	10	_	830 675	1 886
Total Europe and the Former USSR (a)	18 990 870	95 440	383 158	1 987	19 471 454	80 343
Bahrain	28 710	320	900	_	29 930	57
United Arab Emirates	28 431	_	1 395	_	29 826	132
Total Middle East and North Africa (a)	76 333	343	2 295	—	78 971	280
Malaysia	87 392	225	2 445	576	90 638	676
Singapore	98 706	1 737	509	10 246	111 197	1 021
Total Southeast Asia (a)	338 530	18 124	5 942	10 822	373 417	2 438
Hong Kong	132 258	_	8 753	4 065	145 076	1 079
Japan	789 935	24 397	6 390	234	820 956	3 783
Total Northeast Asia (a)	970 685	24 397	16 106	4 668	1 015 855	5 315
Canada	1 287 040	9 607	13 896	5 130	1 315 673	8 246
United States of America	3 525 890	7 184	33 312	1 984	3 568 370	26 821
Total Northern America (a)	4 822 552	16 791	47 208	7 114	4 893 665	35 122
Total Other Regions (b)	53 839	9 115	5 004	—	67 958	305
Total All Countries	26 751 521	191 278	500 044	25 310	27 468 153	129 102
	. ,	countries as detaile <i>Countrie</i> s (Cat. no.	ed in Standard Austra 1269.0).	alian (b) Ind	cludes ships' stores.	

(c) Free on board value, see Explanatory Note 5.

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EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	Oceania & Antarctica	Europe & the Former USSR	Middle East & North Africa	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
••••••	•••••	• • • • • • • • • • • • • • •	••••••	•••••	• • • • • • • • • • • •	•••••	•••••	• • • • • • •
997-1998	23 382	115 654	1 266	2 830	9 245	39 562	466	192 40
1998-1999	23 660	133 143	858	4 298	7 664	45 939	587	216 14
999-2000	22 215	186 266	1 112	4 837	8 204	61 338	638	284 61
998-1999								
April	1 107	9 987	75	322	738	4 208	60	16 49
May	1 159	13 686	89	389	691	4 842	66	20 92
June	2 900	15 193	113	369	565	4 725	129	23 99
999-2000								
July	2 102	13 657	78	333	622	3 538	35	20 36
August	1 799	18 988	77	390	410	4 256	42	25 96
September	2 722	22 367	71	352	620	4 594	60	30 78
October	2 680	21 372	47	392	592	4 757	27	29 86
November	2 959	9 358	115	541	869	r5 550	116	r19 50
December	1 223	11 331	58	488	740	4 940	43	18 82
January	923	10 089	126	383	620	4 122	37	16 30
February	1 135	11 132	116	346	504	6 877	52	20 16
March	1 360	16 109	80	426	586	5 704	21	24 28
April	r913	r14 308	106	437	r878	6 649	61	r23 35
May	r2 832	r18 085	159	r375	r747	r5 458	76	r27 73
June	1 567	19 471	79	373	1 016	4 894	68	27 46

(a) Exports may include sales made by exporters other than winemakers. $\hfill (b)$ Includes ships' stores.

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ABS \cdot sales of australian wine and brandy by winemakers \cdot 8504.0 \cdot june 2000 9

EXPLANATORY NOTES

INTRODUCTION	1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.
SCOPE AND COVERAGE	2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
	3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.
IMPORTS AND EXPORTS	4 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
	5 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.
	6 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.
	7 For further information on the compilation of Trade Statistics refer to explanatory notes contained in <i>International Merchandise Trade, Australia</i> (Cat. no. 5422.0).
SEASONALLY ADJUSTED AND TREND ESTIMATES	8 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
	9 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES continued	10 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.
	11 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13–term Henderson weighted moving average to the seasonally adjusted series.
	12 For further information, see <i>A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview</i> (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.
ACKNOWLEDGMENT	13 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the <i>Census and Statistics Act 1905</i> .
RELATED PUBLICATIONS	14 Another ABS publication which may be of interest is the <i>Australian Wine and Grape Industry</i> (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.
	15 Current publications produced by the ABS are listed in the <i>Catalogue of Publications and Products Australia</i> (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a <i>Release Advice</i> (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.
ROUNDING	16 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.
SYMBOLS AND OTHER USAGES	 nil or rounded to zero L litres L al litres of alcohol n.a. not available n.p. not available for separate publication (but included in totals where applicable)
	r figure or series revised since previous issue

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LIBRARY	A range of ABS publications is available from public and tertiary libraries Australia-wide. Contact your nearest library to determine whether it has the ABS statistics you require, or visit our web site for a list of libraries.
CPI INFOLINE	For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).

DIAL-A-STATISTIC For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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AUSTRALIAN

W I N E

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BRANDY

BY WINEMAKERS

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